

# **ICAP Corporates LLC**

(SEC I.D. No. 8-12726)

(NFA I.D. No. 0423118)

**Statement of Financial Condition  
as of December 31, 2020,  
and Report of Independent Registered Public Accounting Firm**

**ICAP Corporates LLC**  
**Index**  
**December 31, 2020**

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## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Member of ICAP Corporates LLC

### **Opinion on the Financial Statement**

We have audited the accompanying statement of financial condition of ICAP Corporates LLC (the "Company") as of December 31, 2020, and the related notes (collectively referred to as the "financial statement"). In our opinion, the financial statement presents fairly, in all material respects, the financial position of the Company as of December 31, 2020, in conformity with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

The financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement, whether due to error or fraud.

Our audit included performing procedures to assess the risks of material misstatement of the financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statement. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statement. We believe that our audit of the financial statement provides a reasonable basis for our opinion.

*Deloitte & Touche LLP*

February 26, 2021

We have served as the Company's auditor since 2017.

**ICAP Corporates LLC**  
**Statement of Financial Condition**  
**December 31, 2020**

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*(dollars in thousands)*

<b>Assets</b>	
Cash	\$ 74,573
Cash segregated under federal regulations	5,300
Deposits with clearing organizations	11,848
Securities borrowed	1,462,967
Receivable from brokers, dealers and clearing organizations	31,626
Commissions receivable, net of allowance for expected credit loss of \$379	24,853
Receivable from customers	12,686
Receivable from affiliates	8,746
Exchange and trading memberships	270
Goodwill	2,312
Prepaid expenses and other assets	6,192
<b>Total assets</b>	<b><u>\$ 1,641,373</u></b>
<b>Liabilities and Member's Equity</b>	
Liabilities	
Securities loaned	\$ 1,450,643
Payable to brokers and dealers and clearing organizations	23,884
Payable to customers	9,502
Payable to affiliates	3,943
Accrued personnel costs	11,412
Accrued expenses and accounts payable	3,960
<b>Total liabilities</b>	<b><u>1,503,344</u></b>
Member's equity	<u>138,029</u>
<b>Total liabilities and member's equity</b>	<b><u>\$ 1,641,373</u></b>

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The accompanying notes are an integral part of this statement of financial condition.

# ICAP Corporates LLC

## Notes to Statement of Financial Condition

### December 31, 2020

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*(dollars in thousands)*

#### 1. Organization

ICAP Corporates LLC (the “Company”) is a Delaware limited liability company. The Company’s sole Member is ICAP Securities USA LLC (“ISEC”), with ISEC being a wholly owned subsidiary of ICAP Global Broking Inc. (“IGBI”). IGBI is a wholly owned subsidiary of TP ICAP Americas Holdings Inc. (“TPIAHI”). TPIAHI is a wholly owned indirect subsidiary of TP ICAP plc, and therefore the Company is an indirect wholly owned subsidiary of TP ICAP plc, as such TP ICAP plc is the ultimate parent of the Company.

TP ICAP plc is a public company registered in the United Kingdom that engages principally as an intermediary in global financial, energy and commodity markets. In its intermediary role, TP ICAP plc provides access to dynamic and efficient markets that enhance the flow of capital, energy and commodities around the world.

The Company is a broker-dealer registered with the Securities and Exchange Commission (“SEC”) and is a member of the Financial Industry Regulatory Authority (“FINRA”). The Company is also registered as a non-clearing Independent Introducing Broker (“IB”) with the Commodities Futures Trading Commission (“CFTC”), is a member of the National Futures Association (“NFA”), and is also a member of various exchanges (see Note 2(c)).

The Company is headquartered in New Jersey and operates primarily in the interdealer market in bonds listed on the New York and American Stock Exchanges, over the counter corporate bonds, preferred stock, equity securities, credit and equity derivatives, certificates of deposits, collateralized mortgage obligations and other asset-backed corporate debt securities. The Company is also a broker of commodities and futures contracts. The Company self clears transactions in certain products, and has also entered into fully disclosed clearing agreements with third parties to clear certain products.

#### Brokerage capacities

The Company may act in the capacity of “matched principal”, “exchange give-up” and/or “name passing”.

When acting in the capacity of “matched principal”, the Company acts as a “middleman” or intermediary by serving as the counterparty for identified buyers and sellers in the matching, in whole or in part, reciprocal back-to-back trades.

When acting in the “exchange give-up” capacity, the Company facilitates the trading activity of its client on an exchange or trading facility. Once the execution has occurred, the executed position is then given-up to the client or the client’s clearing member through the clearing services at the exchange clearing house.

When acting in the “name passing” capacity, the Company connects buyers and sellers and may assist in the negotiation of the price and other material terms of the transaction. At the point at which the parties agree to terms, the Company leaves the buyer and seller to clear and settle through the appropriate market mechanism.

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## Notes to Statement of Financial Condition

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*(dollars in thousands)*

The Company routes for execution and/or acts as executing broker for orders in certain products, and introduces such transactions to a clearing firm for settlement and clearance on a deliver versus payment and receive versus payment (“DVP/RVP”) basis.

The Company self-clears certain fixed income transactions on a DVP/RVP basis.

#### Fees/commissions

The Company is generally compensated for its role in facilitating and consummating transactions by charging a brokerage fee. In “matched principal” market places, the fee typically takes the form of a markup or markdown which is added to or subtracted from, as the case may be, the agreed-to transaction price. In “exchange give-up” and “name-passing” market places and for other transactions the fee will typically take the form of a commission. Commission income is recorded on a trade date basis.

In addition, in certain fixed income markets the Company may when acting in a “matched principal” capacity, earn a profit by buying a financial instrument at one price and simultaneously or shortly thereafter selling it at a higher price (or vice versa), such that the Company receives the benefit of the “spread” on the trade in addition to any markup or markdown it charges.

#### Unmatched principal transactions

The Company may and does from time to time acquire unmatched positions as principal, including, but not limited to, as a result of errors or out trades. The Company, while managing and liquidating such positions, may generate a profit or a loss.

#### Securities transactions

Securities transactions are recorded on a trade-date basis. Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded net in receivables from brokers or dealers and clearing organizations on the statement of financial condition as trades pending settlement, net.

#### Pandemic

During the first quarter of 2020, the World Health Organization declared the outbreak of a novel coronavirus (“COVID-19”) as a pandemic, which continues to spread throughout the world. In late March, the Company activated its Business Continuity Planning strategies to safeguard the wellbeing of its employees, the continuation of its operations and the support of its clients. Currently the Company continues to operate with a majority of its employees teleworking from home and for those employees continuing to work in offices, the requirement to respect social distancing standards. This new way of working has resulted in the Company being able to operate as usual without disruption to business continuity.

The COVID-19 outbreak has resulted in governments around the world putting restrictions in place regarding the movement of people, leading to widespread disruption and significant market volatility. As of the date of this report, there are no indicators of significant impairment to the Company’s financial and non-financial assets nor significant loss or credit risk exposures as a result of these conditions.

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## Notes to Statement of Financial Condition

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*(dollars in thousands)*

The full extent of how these conditions will continue to impact the Company are not yet known as there is uncertainty around the duration and severity. Therefore, while we expect this matter to impact our business, results of operations, and financial position, the related financial impact cannot be reasonably estimated at this time. The Company has a positive net asset value and cash reserves available to help preserve its financial flexibility. Additionally, the Company is closely monitoring regional and global developments and remains attentive to signals that could impact its business.

## 2. Summary of Significant Accounting Policies

### Basis of presentation

The statement of financial condition has been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”). The U.S. Dollar is the functional currency of the Company. In the opinion of management, the statement of financial condition include all adjustments necessary to present fairly the financial position at December 31, 2020.

### Use of estimates

Preparation of the statement of financial condition in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the statement of financial condition and reported amounts of revenues and expenses during the reporting period. Significant estimates include goodwill, realizability of deferred tax assets and related allowance, and allowance for receivables. Actual results could differ from those estimates.

### Revenue recognition

The Company acts as an intermediary in the wholesale financial markets and therefore acts in a matched principal, or agency role. The Company also earns revenue from data sales.

### Matched principal transactions

The Company acts as a “middleman” by serving as the counterparty for identified buyers and sellers in matching reciprocal back to back trades. The buyers and sellers in these transactions have agreed to the performance obligation details of price and quantity for the securities being traded. Principal transactions revenue is derived from the spread of the buy and sell transactions. Principal transactions revenue is recognized on a trade date basis once the details of the performance obligation are met and transfer of control of the securities is established between the customers. Principal transaction revenues are generally paid on settlement date (typically one or two days after trade date), therefore the Company records a receivable between trade date and payment on settlement date.

### Agency commissions

The Company acts in an agency capacity, by connecting buyers and sellers. When the buyers and sellers agree to price and other terms of the transaction, the Company’s performance obligation is met and it leaves both parties, to clear and settle through the appropriate market mechanism. In

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## Notes to Statement of Financial Condition

### December 31, 2020

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*(dollars in thousands)*

agency transactions, the Company charges commission for executing transactions between buyers and sellers. Agency commissions revenue are recognized on trade date, as that is when performance obligations are satisfied. The Company accounts for agency commissions on an accrual basis and therefore records a receivable between trade date and payment date (the date customer invoice payments are received).

#### Exchange incentive fee rebates

The Company receives incentive fee rebates from a U.S. based securities exchange in return for trades executed through the exchange. The exchange incentive fee rebates are recognized on a trade date basis.

#### Data sales

The Company earns data sales revenues from providing trading information to financial institutions. Data sales revenue is recognized upon usage or availability of data. The Company's performance obligation related to these sales does not go beyond providing data to its customers. Data sales revenues are generally recognized over the period that the related service is provided. The timing of the Company's revenue recognition may differ from the timing of payment by customers. The Company records a receivable when revenue is recognized prior to payment, and conversely when the customer is billed in advance or payment precedes the Company's service obligation, deferred revenue is recorded until the Company's performance obligations are satisfied. The Company did not have any deferred revenue as of December 31, 2020.

#### Cash

Cash at December 31, 2020 includes \$74,573 of cash held in demand deposit accounts by two major financial institutions. Additionally, at December 31, 2020, the Company had a cash balance that exceeded the Federal Deposit Insurance Corporation ("FDIC") limit of \$250, held at one major institution.

#### Cash segregated under federal regulations

Cash in the amount of \$5,000 has been segregated in a special reserve bank account for the exclusive benefit of customers under SEC Rule 15c3-3. The Company computes a proprietary accounts of broker-dealers ("PAB") reserve, which requires that the Company maintain minimum segregated cash in the amount of total credits per the reserve computation. As of December 31, 2020, cash in the amount of \$300 has been segregated in PAB reserve account. The segregated cash held in both the special reserve bank account for the exclusive benefit of customers and the PAB reserve account exceeded the requirement pursuant to SEC Rule 15c3-3.

#### Exchange and trading memberships

The Company owns membership shares in the Depository Trust Clearing Corporation ("DTCC"). The membership shares are subject to restriction. The Company carries these restricted shares at cost of \$86.

Additionally, the Company owns a CBOT trading membership seat. The Company carries this membership seat at cost of \$184.



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*(dollars in thousands)*

The Company is required to hold these shares and trading membership in order to maintain its trading membership privileges. The Company performed an annual impairment review and determined that there was no impairment of the shares or trading membership seat.

#### Securities transactions

Securities owned are recorded at fair value. Security transactions and the related revenue and expenses are recorded on a trade date basis. Securities owned primarily consist of US Government, corporate obligations and equities. Customers' securities transactions are recorded on a trade date basis and commission income is recorded on a trade date basis.

#### Collateralized financing agreements

Securities borrowed and securities loaned are recorded at the amount of cash collateral advanced or received. Securities borrowed transactions require the Company to deposit cash with the lender. With respect to securities loaned, the Company receives collateral in the form of cash. The amount of collateral required to be deposited for securities borrowed or received for securities loaned is an amount generally in excess of the market value of the applicable securities. The Company monitors the market value of securities borrowed and loaned daily, with additional collateral obtained or refunded as appropriate. The amount of collateral received and delivered under these agreements approximates the amounts on the statement of financial condition. Securities borrowed and securities loaned are presented on a gross basis in the statement of financial condition.

#### Goodwill

Goodwill represents the excess of amounts paid for acquiring businesses over the fair value of the net assets acquired. The Company tests goodwill for impairment on an annual basis and more frequently when certain events or circumstances exist. Impairment is the condition that exists when the carrying amount of goodwill exceeds its fair value. Impairment is tested at the reporting unit level. If the estimated fair value exceeds the carrying value of the reporting unit, goodwill at the reporting unit level is not impaired. If the estimated fair value is below the carrying value, further analysis is required to determine the amount of impairment. In performing its assessment for impairment of goodwill, the Company is required to make estimates and assumptions in order to determine the fair value of reporting units and projected future earnings using various valuation techniques. The Company uses its best judgement and information available to it at the time to perform this review. Upon completing its annual review, the Company concluded that there was no impairment to goodwill as of December 31, 2020.

#### Prepaid expenses and other assets

Prepaid expenses and other assets primarily represent unamortized compensation expense associated with sign-on bonuses and forgivable loans which are amortized over the life of the employment contracts.

#### Receivable from and payable to customers

Receivable from and payable to customers consists primarily of amounts due on cash transactions arising from customer fails-to-receive and fails-to-deliver.

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**December 31, 2020**

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(dollars in thousands)

Commissions receivable

Commissions receivable represents balances owed to the Company for facilitating brokerage transactions on behalf of counterparties.

Expected credit loss allowance for commissions receivable

The Company recognizes lifetime expected credit losses for trade receivables. The expected credit losses on these financial assets are estimated using a provision matrix based on the Company's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate. As of December 31, 2020, there was an expected credit loss allowance of \$379.

**3. Income Taxes**

The Company is included in the consolidated U.S. federal and combined state and local income tax returns of TPIAHI. In December 2019, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") ASU 2019-12 Income Taxes - Topic 740 - Simplifying the Accounting for Income Taxes ("ASU 2019-12"). This ASU was issued as part of the FASB's simplification initiative aimed at reducing overall complexity in accounting standards while maintaining or improving the usefulness of information provided to users of the financial statement. ASU 2019-12 clarifies that an entity such as a single member limited liability company which is not subject to tax and disregarded by the tax authority is not required to include in their separate financial statement amounts of consolidated and deferred taxes.

The Company elected to early adopt this ASU with an effective date of January 1, 2020. The early adoption was retrospectively applied and resulted in the reversal of all tax activity for the current year and the reversal of opening current and deferred tax asset and liability balances. Additionally, the Company has presented the reversal of January 1, 2020, opening current and deferred tax asset and liability balances as an adjustment to opening equity.

**4. Receivable from and Payable to Brokers, Dealers and Clearing Organizations**

Settlement date for brokered transactions in securities is generally same day or one to two business days after trade date, except for mortgage related securities issued by federal agencies, which is between five and twenty business days after trade date.

	<u>Receivable</u>		<u>Payable</u>
Fail-to-deliver	\$ 21,438	Fail-to-receive	\$ 22,020
Receivable from clearing brokers and clearing organizations	7,404	Payable to clearing brokers and clearing organizations	-
Other	<u>2,784</u>	Other	<u>1,864</u>
	<u>\$ 31,626</u>		<u>\$ 23,884</u>

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## Notes to Statement of Financial Condition

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*(dollars in thousands)*

#### **5. Commitments and Contingencies**

The Company has access to a 270,000 GBP revolving credit facility through TP ICAP plc. This revolving credit facility includes a \$100,000 USD committed daily Swing line facility which can be drawn directly by the Company and utilized to satisfy collateral and margin requirements with clearing organizations. The remaining GBP revolving credit facility balance can be drawn by TP ICAP plc and sent to the Company to be used for general corporate purposes (including satisfying collateral or margin requirements). The revolving credit facility matures on December 19, 2023. Additionally, the Company has direct access to a \$75,000 overdraft facility with a major financial institution.

As of December 31, 2020, the Company had not drawn down on the revolving credit facility.

#### Litigation

In the ordinary course of business, various legal actions are brought and are pending or threatened against the Company. In some of these actions, substantial amounts are claimed. The Company is also involved, from time to time, in other reviews, investigations and proceedings by governmental and self-regulatory agencies (both formal and informal) regarding the Company's business, judgments, settlements, fines, penalties, injunctions or other relief.

The Company contests the liability or the amount of damages in each pending matter. In view of the inherent difficulty of projecting the outcome of such matters, the Company cannot predict with certainty the loss or range of loss related to such matters, how such matters will be resolved, when they ultimately will be resolved, or what the eventual settlement, fine, penalty or other relief might be. Management believes, based on currently available information, that the results of such matters, in the aggregate, will not have a material adverse effect on its statement of financial condition.

#### **6. Offsetting Financial Assets and Financial Liabilities**

U.S. GAAP permits entities to present derivative receivables and payables with the same counterparty and the related cash collateral receivables and payables on a net basis in the statement of financial condition when a legally enforceable master netting agreement exists. U.S. GAAP also permits securities sold and purchased under repurchase agreements and securities borrowed or loaned under securities loan agreements to be presented net when certain conditions are met, including the existence of a legally enforceable master netting agreement.

The Company discloses both gross and net information about financial instruments and transactions eligible for offset in the statement of financial condition and financial instruments and transactions subject to an agreement similar to a master netting arrangement.

Financial instruments and transactions would include derivatives, sale and repurchase agreements reverse sale and repurchase agreements, and securities borrowing and securities lending arrangements.

The Company presents securities borrowed and securities loaned on a gross basis in the statement of financial condition.

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(dollars in thousands)

The following tables present the gross and net of securities borrowed and loaned as of December 31, 2020.

**Offsetting of Financial Assets:**

	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Statement of Financial Condition	Net Amounts of Assets Presented in the Statement of Financial Condition	Gross Amounts Not Offset in the Statement of Financial Condition	Net Amount
Securities borrowed	\$ 1,462,967	\$ -	\$ 1,462,967	\$ (1,431,244)	\$ 31,723
Total	\$ 1,462,967	\$ -	\$ 1,462,967	\$ (1,431,244)	\$ 31,723

**Offsetting of Financial Liabilities:**

	Gross Amounts of Recognized Liabilities	Gross Amounts Offset in the Statement of Financial Condition	Net Amounts of Liabilities Presented in the Statement of Financial Condition	Gross Amounts Not Offset in the Statement of Financial Condition	Net Amount
Securities loaned	\$ 1,450,643	\$ -	\$ 1,450,643	\$ (1,431,244)	\$ 19,399
Total	\$ 1,450,643	\$ -	\$ 1,450,643	\$ (1,431,244)	\$ 19,399

The table below presents the gross carrying value of securities loaned by class as of December 31, 2020.

<b>Securities Loaned</b>	Gross carrying value
Equity securities	\$ 1,288,821
Corporate debt	161,822
	<u>\$ 1,450,643</u>

The securities loaned can involve varying contractual maturities ranging from overnight to over ninety days.

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## Notes to Statement of Financial Condition

### December 31, 2020

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*(dollars in thousands)*

#### **7. Net Capital Requirements**

As a registered broker-dealer and member of FINRA, the Company is subject to the Uniform Net Capital Rule (Rule 15c3-1) (“the Rule”) of the SEC. The Company computes its net capital under the alternative method permitted by the Rule, which requires that the Company maintain minimum net capital, as defined, equal to the greater of \$1,000 or 2% of aggregate debit balances arising from customer transactions, as defined. At December 31, 2020, the Company had net capital of \$89,460, which exceeded the minimum requirement of \$1,000 by \$88,460.

As a registered non-clearing IB, the Company is subject to the Minimum Capital Requirements Rule (“The CFTC Rule”) pursuant to Regulation 1.17 under the Commodity Exchange Act (the “Act”) as amended. The CFTC Rule requires the maintenance of minimum net capital equal to the greater of \$1,000 or 2% of aggregate debit balances as shown in the Formula for Reserve Requirements pursuant to Rule 15c3-3. At December 31, 2020, the Company had net capital of \$89,460, which exceeded the minimum requirement of \$1,000 by \$88,460.

#### **8. Employee Benefits**

The Company participates in a 401(k) profit sharing plan (the “Plan”) covering substantially all of its employees. All employees who participate are allowed to contribute a portion of their earnings into a deferred retirement account up to limits established by the Internal Revenue Code. On a discretionary basis, the Company matches a portion of all eligible employee contributions not to exceed a certain limit.

#### **9. Phantom Award Plan**

On June 1, 2020, the TP ICAP Board of Directors approved, and management adopted the Broker Equity Phantom Award Plan (“the Plan”). Under the Plan, phantom shares (“Deferral Awards”) may be awarded, each of which represents a contractual right to receive an amount in cash equal to the fair market value of a share of TP ICAP plc common stock on the settlement date.

The Plan covers incentive contract payments (“ICP’s”) related to broker renewal contracts or new contracts for brokers hired after June 1, 2020. Additionally, the Plan covers regular broker bonus or commission payments (“bonuses”) for contract renewals or new brokers hired on or after September 1, 2020.

Deferral Awards under the Plan vest over three years in equal tranches. If termination occurs due to disability, long term health issues, redundancy, mutual agreement or contract expiry, all Deferral Awards will be retained and will vest on the date specified in the award certificate. Termination due to cause or misconduct will result in vested and unvested awards to be forfeited. The Plan does however provide the Board of Directors with discretionary authority to modify and/or accelerate the vesting of Deferral Awards.

Deferral Awards are granted on a quarterly basis and payment dates occur shortly after vesting period ends. The fair value of the Deferral Awards is determined based on the five-day volume weighted average price (“VWAP”) of the TP ICAP plc share price up to and including the grant date of the Deferral Award.

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*(dollars in thousands)*

A summary of the changes in the number of outstanding Deferral Awards during the year ended December 31, 2020, for the Plan is provided below.

	Deferral Award shares	Weighted- Average Grant Date fair value
Number of Deferral Awards outstanding at December 31, 2019	0	\$0
Deferral Awards granted in 2020	13,619	3.277
Deferral Awards - vested	0	0
Deferral Awards - forfeited	0	0
Number of Deferral Awards outstanding at December 31, 2020	<u>13,619</u>	<u>\$3.277</u>

As of December 31, 2020, there were no cash payments made related to the plan.

**10. Fair Value Measurements**

ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measure date. Various valuation inputs are used to determine the fair value of assets or liabilities. Such inputs are defined broadly as follows:

Level 1 – Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 – Quoted prices for similar assets in active markets or quoted prices for identical assets in markets that are not considered to be active, or financial instruments for which all significant valuation inputs are observable, either directly or indirectly; and

Level 3 – Prices or valuations that require inputs that are both significant to fair value measurement and unobservable.

The Company did not have any assets or liabilities classified as Level 3 at December 31, 2020.

**Financial Instruments Measured at Fair Value**

At December 31, 2020, the Company's cash of \$74,573 is held in demand deposit accounts and therefore considered a Level 1 asset.

The Company's securities owned, typically shares of common stock and high grade corporate bonds, which are measured based on quoted market prices and therefore are considered Level 1 assets. At December 31, 2020, there were no securities owned by the Company.

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(dollars in thousands)

The Company's securities sold, but not yet purchased at fair value, are typically shares of common stock and high grade corporate bonds, which are quoted on a national securities exchange are classified as Level 1 assets. At December 31, 2020, there were no securities sold, but not yet purchased by the Company.

ASU 2010-6 "Improving Disclosures about Fair Value Measurements" ("ASU") requires the following disclosures: (1) significant transfers in and out of Levels 1 and 2 and the reasons that such transfers were made; and (2) additional disclosures in the reconciliation of Level 3 activity; including information on a gross basis for purchases, sales issuances and settlements. For the year ended December 31, 2020, the Company did not have any transfers between levels or level 3 activity.

**Financial Instruments Not Measured at Fair Value**

The Company estimates that the fair value of its remaining financial instruments recognized on the statement of financial condition approximate their carrying value, because they have limited counterparty credit risk and are short-term, replaceable on demand, or bear interest at market rates.

The table below presents the carrying value and fair value of the Company's financial instruments which are not carried at fair value. In addition, the table excludes the values of non-financial assets and liabilities.

	December 31, 2020			
Assets:	Level 1	Level 2	Level 3	Total
Deposits with clearing organizations	\$ -	\$ 11,848	\$ -	\$ 11,848
Securities borrowed	-	1,462,967	-	1,462,967
Receivable from broker dealers and clearing organizations	-	31,626	-	31,626
Commissions receivable	-	24,853	-	24,853
Receivable from customers	-	12,686	-	12,686
Exchange and trading memberships	-	270	-	270
Total	<u>\$ -</u>	<u>\$ 1,544,250</u>	<u>\$ -</u>	<u>\$ 1,544,250</u>
Liabilities:				
Securities loaned	\$ -	\$ 1,450,643	\$ -	\$ 1,450,643
Payable to broker dealers and clearing organizations	-	23,884	-	23,884
Payable to customers	-	9,502	-	9,502
Total	<u>\$ -</u>	<u>\$ 1,484,029</u>	<u>\$ -</u>	<u>\$ 1,484,029</u>

**11. Financial Instruments with Off-Balance-Sheet Risk and Concentration of Credit Risk**

If transactions do not settle because of failure by either counterparty to perform, the Company may, under certain circumstances, be required to discharge the obligation of the non-performing party.

# ICAP Corporates LLC

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*(dollars in thousands)*

As a result of acquiring a position as discussed under Note 1 herein, the Company may incur a gain or a loss if the market value of the security at the time of discharge is different from the value of the original transaction.

The Company has loaned to brokers and dealers, securities owned by other brokers and dealers having a market value of \$1,431,244 and received cash or other collateral with a fair value of \$1,450,643. If a borrowing broker or dealer does not return a security, the Company may be obligated to purchase the security in order to return it to the owner. In such circumstance, the Company may incur a loss equal to the amount by which the market value of the security on the date of non-performance exceeds the value of the loan or the collateral from the broker or dealer. In addition, the Company has borrowed from other brokers and dealers, securities having a market value of \$1,431,244 and has given cash or other collateral with a fair value of \$1,462,967. In the event a lender does not return the collateral, the Company may be subject to a loss equal to the amount by which the collateral exceeded the market value of the security borrowed.

In addition, pursuant to the terms of the clearing agreements between the Company and its clearing brokers, the clearing brokers have the right to charge the Company for losses that result from a counterparty's failure to fulfill its contractual obligations. At December 31, 2020, the Company has recorded no liability. As the right to charge the Company has no maximum amount and applies to all trades executed through the clearing broker, the Company believes there is no maximum amount assignable to this right.

In the normal course of its operations, the Company enters into contracts that contain a variety of representations and warranties and which provide general indemnifications. The Company's maximum exposure under these arrangements is unknown, as this would involve future claims that may be made against the Company that have not yet occurred. However, based on experience, the Company believes the risk of loss is remote.

At December 31, 2020, the contractual amounts of purchase and sale transactions were \$340,783 and \$340,794 respectively, for purchases and sales which have not yet reached settlement date. Substantially all of these transactions have settled within a short period of time subsequent to the Company's fiscal year end. The net amount of these purchase and sale transactions is included in payable to brokers and dealers in the statement of financial condition.

The Company's policy is to monitor its market exposure and counterparty risk through the use of a variety of financial position and credit exposure reporting and control procedures. In addition, the Company has a policy of reviewing, as considered necessary, the credit standing of each counterparty and customer with which it conducts business. The Company does not anticipate non-performance by the counterparties.

## **12. Transactions with Affiliates**

The Company has service agreements with indirect wholly owned subsidiaries of TP ICAP plc, whereby the subsidiaries provide the Company with shared occupancy, fixed assets and administrative services (including finance, human resources, operations, legal and electronic data processing functions), and the Company provides similar services to other TP ICAP plc subsidiaries. The agreements also include the payment of certain expenses such as payroll and executions fees incurred by the affiliates on behalf of the Company and instances where payroll and execution fees are incurred by the Company on behalf of its affiliates. Additionally, the



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agreements include payment for the collection of commissions by affiliates on behalf of the Company and commissions collected by the Company on behalf of its affiliates.

The table below presents the amounts owed from and due to affiliates under these agreements as of December 31, 2020.

	Receivable from affiliates	Payable to affiliates		
ICAP WCLK Limited		12		
ICAP Europe Limited		12		
ICAP Energy Limited		32		
ICAP Management Services Limited		480		
ICAP Securities Limited	10			
Wrightson ICAP LLC		35		
Tullett Prebon Financial Services LLC		554		
Tullett Prebon Americas Corp		24		
ICAP Global Derivatives Limited		30		
ICAP Services North America LLC	13			
ICAP Energy LLC		1,533		
Tullett Prebon Do Brasil S/A Corretora		235		
ICAP Securities USA LLC	5,184			
tpSEF Inc.		75		
PVM Futures Inc.	10			
TPIAHI	3,506			
Tullett Prebon Group Ltd		798		
Tullett Prebon (Europe) Ltd		36		
COEX Partners Inc.	23			
PVM Petroleum Markets LLC				
	<u>8,746</u>	<u>3,856</u>		

Amounts receivable from affiliates are non-interest bearing and due on demand.

The Company clears its U.S. Government securities transactions through its parent ICAP Securities USA LLC. In addition, the Company provides clearing services for foreign affiliates.

The Company's parent, ICAP Securities USA LLC, has guaranteed the Company's payment and performance to certain stock loan counterparties.

The Company has a revenue share agreement with its affiliate ICAP Energy (Singapore) Pte Ltd ("IESPL") in which it shares a portion of revenues and expenses incurred on behalf of IESPL for

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transactions introduced by IESPL to the Company for broking. At December 31, 2020, under this agreement the Company owed \$87 of commission payable.

During June 2019, the Company issued a promissory note payable to TPIAHI in exchange for a \$22,000 loan from TPIAHI to help satisfy funding requirements for the settlement of securities transactions. Interest on the outstanding principal balance of the note accrued at an annual rate of 5.612%. At December 31, 2019, the outstanding principal balance was \$17,000. During the period January 1, 2020, through September 2020, the entire balance of the note was repaid along with the interest owed.

#### **13. Integration plan costs**

The Company incurred integration plan costs which generally consist of employee severance, and termination costs. These charges were incurred due to the of integration of the Tullett Prebon Group and the ICAP global broking businesses ("IGBB").

Integration costs have been recorded in accordance with ASC 712-10, "Nonretirement Postemployment Benefits," and/or ASC 420-10, "Exit or Disposal Cost Obligations" as appropriate.

The Company records severance and one- time termination costs provided under an ongoing benefit arrangement once they are both probable and estimable in accordance with the provisions of ASC 712-10. Pursuant to ASC 420-10, the Company establishes a liability for costs associated with severance and termination obligations, and other related costs, when the liability is incurred, rather than at the date of termination.

The determination of when the Company accrues for severance costs and which standard applies depends on whether the termination benefits are provided under an ongoing arrangement as described in ASC 712-10 or under a one-time benefit arrangement as defined by ASC 420-10. Inherent in the estimation of the costs related to the cost improvement and integration activities are assessments related to the most likely expected outcome of the significant actions. In determining the charges related to the integration plan, the Company makes estimates. These estimates may vary significantly from actual costs depending, in part, upon factors that may be beyond the control of the Company. The Company will continue to review the status of the integration costs and, if appropriate, record changes to these obligations in current operations based on the Company's most current estimates.

At December 31, 2020, the Company has recorded a liability of \$21, for its obligations related to the integration cost plan.

#### **14. Subsequent Events**

The Company has performed an evaluation of subsequent events through February 26, 2021. There have been no subsequent events that occurred during this period that would require recognition in the statement of financial condition or disclosure as of December 31, 2020.